



Transnational Business Problems (Hardback)

By Detlev Vagts, Harold Koh, William Dodge

West Academic, United States, 2014. Hardback. Book Condition: New. 5th Revised edition. 257 x 196 mm. Language: English . Brand New Book. The Fifth Edition Transnational Business Problems combines the best aspects of a conceptual, systemic approach and a problems approach. It provides a sophisticated intellectual framework for understanding the most significant contractual and regulatory issues in international business. At fewer than 700 pages, this compact book is ideal for a one-semester course. One volume. Transnational Business Problems presents the important practical and policy aspects of international transactions in one reasonably-sized volume. Deals with Systemic Issues First. Transnational Business Problems considers systemic issues first. Five introductory chapters discuss the structure of the international system, the different players in international business--corporations, lawyers, international institutions--and issues that reach across all kinds of transactions such as dispute resolution and tax. Problems Approach. The introductory chapters are followed by eight problems, each focused on a different kind of transaction: transnational sales, agency and distributorship agreements, licensing, foreign direct investment, mergers and acquisitions, joint ventures, development agreements, and international debt instruments. Each problem covers both contractual and regulatory issues. Nearly all begin with a sample contract. Sophistication. The book uses primary source materials--draft contracts, statutes,...

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